



# 招 标 文 件

# Bidding Documents

项目名称: 赞比亚纳马伦杜太阳能公园 10MW 光伏项目

**Project Name:** Zambia Namalundu Solar Park 10MW Photovoltaic Project

项目编号 (Project No.) : CNNE-P-2025002

招标人 (Tenderee): Chendian Namalundu New Energy Limited

招标代理机构(Bidding Agency): Kafue Gorge Regional Training Centre

(KGRTC)

日期: 2026 年 1 月 3 日

**Date:** January 3, 2026

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# 竞争性谈判招标文件

## Competitive Negotiation Bidding Documents

致：受到邀请的供应商

To: Invited Suppliers

受郴电纳马伦杜新能源有限公司的委托，就赞比亚纳马伦杜太阳能公园 10MW 光伏项目辅助材料部分以竞争性谈判方式进行招标，欢迎合格的投标人参与投标。

Entrusted by Chendian Namalundu New Energy Limited, we are conducting a bid through competitive negotiation for the Auxiliary Materials Part of the Zambia Namalundu Solar Park 10MW Photovoltaic Project. Qualified bidders are welcome to participate in the bidding.

### 一、项目概况

#### I. Project Overview

1. 项目名称：赞比亚纳马伦杜太阳能公园 10MW 光伏项目

Project Name: Zambia Namalundu Solar Park 10MW Photovoltaic Project

2. 项目编号 (Project No.) : CNNE-P-2025002

3. 招标内容：赞比亚纳马伦杜太阳能公园 10MW 光伏项目辅助材料部分采购项目（详见附件 1）。

Bidding Content: Procurement of the Auxiliary Materials for the Zambia Namalundu Solar Park 10MW Photovoltaic Project (see Annex 1 for details).

4. 招标控制价：290 万元人民币。

Bid Control Price: RMB 2,900,000.

注：报价不得超过招标控制价，否则作无效投标处理。

Note: The quotation shall not exceed the bid control price; otherwise, the bid shall be deemed invalid.

## 二、资质要求

### II. Qualification Requirements

#### 1. 投标人基本资质条件

##### Basic Qualification Conditions for Bidders

(1) 中国或赞比亚注册的企业法人，允许在中国注册的外国独资或中外合资、合作企业，以其在中国境内生产的产品参加投标；

Enterprise legal persons registered in China or Zambia; wholly foreign-owned enterprises, Sino-foreign joint ventures, or cooperative enterprises registered in China are allowed to participate in the bidding with products produced within China;

(2) 有生产或供应能力的国内企事业单位均可参加投标；

Domestic enterprises and institutions with production or supply capacity are eligible to participate in the bidding;

(3) 法定代表人为同一个人的两个及两个以上法人，母公司、全资子公司及其控股公司，只能有一家参加本次投标，否则，都作废标处理； 1.

If two or more legal persons share the same legal representative, or if they are parent companies, wholly-owned subsidiaries, or holding companies, only one of them may participate in this bidding; otherwise, all bids shall be deemed invalid;

(4) 应有良好的财务状况、商业信誉和业绩。

Possess sound financial status, business reputation, and performance records;

(5) 法律、行政法规规定的其他条件。

Other conditions stipulated by laws and administrative regulations;

(6) 本项目接受联合体投标。

Consortium bidding is accepted for this project;

(7) 法定代表人直接参与投标的，提供法定代表人身份证明原件，如非法定代表人直接参与投标的，提供法定代表人授权委托书原件。

If the legal representative participates in the bidding in person, the original Legal Representative's Identification Certificate shall be provided; if the legal representative does not participate in person, the original Power of Attorney of the Legal Representative shall be provided.

**2. 投标人特定资格条件: 投标人应提供有效期内的《进出口货物报关备案证明》。**

**Specific Qualification Conditions for Bidders: Bidders shall provide a valid "Customs Declaration Registration Certificate for Imported and Exported Goods".**

### 三、招标文件发售办法

#### **III. Measures for Selling Bidding Documents**

参加邀请投标单位于 2026 年 1 月 2 日至 2026 年 1 月 4 日, 在 (<https://www.kgrtc.org.zm/>) 网站下载招标文件, 或将公司投标邮箱提供给招标代理单位卡富埃峡区域培训中心 (KGRTC) (邮箱: [info@kgrtc.org.zm](mailto:info@kgrtc.org.zm)), 由 KGRTC 以邮件发给邀请投标单位招标文件。

Invited bidding units may download the bidding documents from the website (<https://www.kgrtc.org.zm/>) from January 2, 2026 to January 4, 2026, or provide their company's bidding email address to the bidding agency Kafue Gorge Regional Training Centre (KGRTC) (Email: [info@kgrtc.org.zm](mailto:info@kgrtc.org.zm)), and KGRTC will send the bidding documents to the invited bidding units via email.

### 四、提交首次响应文件截止时间

#### **IV. Deadline for Submitting Initial Response Documents**

(1)以邮件形式提交投标文件, 截止时间: 中国时间 2026 年 1 月 4 日 18 时 00 分, 赞比亚时间 2026 年 1 月 4 日 12 时 00 分, 投标邮箱: [info@kgrtc.org.zm](mailto:info@kgrtc.org.zm)

Tender documents shall be submitted by email. Deadline: 18:00 hours Beijing Time / 12:00 hours Zambian Time on January 4, 2026. Tender submission email address: [info@kgrtc.org.zm](mailto:info@kgrtc.org.zm).

(2)逾期送达，招标人将拒绝接收。

Late submissions will be rejected by the tenderee.

(3)开标时间: 中国时间 2026 年 1 月 5 日 14 时 00 分, 赞比亚时间 2026 年 1 月 5 日 8 时 00 分。

Tender Opening Time: 14:00 hours Beijing Time / 08:00 hours Zambian Time on January 5, 2026.

## 五、询问及质疑

### **V. Inquiries and Objections**

投标人有疑问的，可以向招标单位、采购代理机构提出询问，应在 3 个工作日内给出答复。

If bidders have any questions, they may raise inquiries to the tenderee or the procurement agency, which shall provide a reply within 3 working days.

## 六、联系方式

### **VI. Contact Information**

招标单位 (Tenderee) : Chendian Namalundu New Energy Limited

地址 (Address) : Plot 1234M Off Great North Road, Namalundu Town, Kafue District, Lusaka Province, Zambia;

联系人: 廖斌;

Contact Person: Liao Bin;

电话 (Tel): +8613607353656 (中国/China) ; +260773359408 (赞比亚/Zambia)

招标代理 (Bidding Agency): Kafue Gorge Regional Training Centre (KGRTC);

联系人 (Contact Person): Mr. Mwaba Matimba;

电话 (Tel): +260979170375 (赞比亚/Zambia)

## 七、投标报价上限值

### **VII. Upper Limit of Bid Quotation**

1. 上限值为: 290 万元人民币。

Upper Limit: RMB 2,900,000.

2. 投标人的报价超过采购方设定的上限值, 将认定该投标文件未实质响应招标文件要求, 不再对该投标人的投标文件进行下阶段评审。

If a bidder's quotation exceeds the upper limit set by the purchaser, the bidding document shall be deemed as failing to substantially respond to the requirements of the bidding documents, and no further review of the bidder's bidding document will be conducted in the subsequent stage.

## 八、定标原则

### **VIII. Bid Awarding Principles**

1. 招标单位委托招标代理单位组建谈判小组, 然后进行资格性、合规性审查。对审查合格的投标人, 根据符合需求、质量和服务相等, 以报价最低者为中标人的原则评标定标。报价相同的, 则通过抽签方式确定中标人。

The tenderee entrusts the bidding agency to form a negotiation team to conduct eligibility and compliance reviews. For qualified bidders, the bid evaluation and award shall be based on the principle of meeting the requirements, equal quality and service, and selecting the bidder with the lowest quotation as the winning bidder. If quotations are the same, the winning bidder shall be determined by drawing lots.

2. 招标人可对中标人的投标文件进行真实性查验, 凡有虚假的, 其中标无效, 并依据赞比亚有关规定给予违法违规处理。

The tenderee may verify the authenticity of the winning bidder's bidding document. If any falsification is found, the bid award shall be invalid, and illegal and irregular handling shall be imposed in accordance with relevant Zambian regulations.

3. 本项目不允许中标后转让或者分包。

Transfer or subcontracting of the project after bid award is not allowed.

## 九、谈判程序

### **IX. Negotiation Procedures**

投标单位根据项目清单进行投标报价。报价次数原则上总共是 2 次，此外，根据谈判小组集体研究决定，需要进行第三次报价的，在给所有投标人机会均等的条件下，可进行第三次的投标报价；投标人的后一次报价均不得超过前一次报价，否则，视为无效报价。

Bidding units shall submit bid quotations based on the project list. In principle, the total number of quotations is twice (2) In addition, if the negotiation team decides through collective research that a third quotation is required, a third bid quotation may be conducted under the condition of equal opportunities for all bidders; each subsequent quotation of a bidder shall not exceed the previous quotation, otherwise, it shall be deemed an invalid quotation.

## 十、中标候选人

### **X. Winning Bidder Candidates**

谈判小组进行合议推荐中标候选人或直接确定中标人，中标结果不另行在网上公示，在竞争性谈判结束 3 日代理机构以邮件形式发中标通知书给中标人。

The negotiation team shall conduct joint discussions to recommend winning bidder candidates or directly determine the winning bidder. The bid award result will not be separately announced online, and the agency will send the bid award notice to the winning bidder via email within 3 days after the completion of the competitive negotiation.

## 十一、招标文件费、中标服务费及评审费用

### **XI. Bidding Document Fee, Bid Winning Service Fee and Evaluation Fee**

1. 招标文件费递交投标文件同时缴纳 700 元人民币 / 套；

The fee for tender documents shall be paid at the same time as the submission of tender documents, at the rate of RMB 700 per set;

2. 中标人领取中标通知书前，须按以下标准和规定向招标代理机构交纳中标服务费；

Before collecting the bid award notice, the winning bidder shall pay the bid winning service fee to the bidding agency in accordance with the following standards and provisions;

3. 中标服务费按照 3500 元人民币标准收取；

The winning bidder's service fee shall be charged at a fixed rate of RMB 3,500;

4. 本项目评审费用由中标人承担。

The evaluation fee for this project shall be borne by the winning bidder.

## 十二、其他要求

### **XII. Other Requirements**

1. 除本文件另有规定外，投标报价为含税价。

Unless otherwise specified in this document, the bid quotation shall be a tax-inclusive price.

2. 支付方式：按合同中约定。

Payment Method: As agreed in the contract.

3. 产品质量保证期按中国国家标准执行。

Product Quality Guarantee Period: Implemented in accordance with Chinese national standards.

4. 投标人应参照招标文件所提出的技术要求和招标范围进行报价，并提供项目分项单价及总价，对于不包含在总报价内的项目（包括选项报价、赠送等）应清晰标明。所报价（含税）应包括所供货物的出厂价、易损件费用、备品备件费用、专用工具费用、培训和技术服务费用等为完成本项目的其他全部相关服务费用等一切费用。

Bidders shall submit quotations with reference to the technical requirements and bidding scope specified in the bidding documents, and provide itemized unit prices and the total price of the project. Items not included in the total quotation (including optional

quotations, gifts, etc.) shall be clearly indicated. The quoted price (tax-inclusive) shall include all costs such as the ex-factory price of the supplied goods, costs of wearing parts, costs of spare parts, costs of special tools, training and technical service fees, as well as all other relevant service fees required to complete the project.

5. 按甲方的合同版本签订合同（见附件 2）。

The contract shall be signed in accordance with the buyer's (Party A) contract version (see Annex 2).

## 附件 1：材料采购清单

### Annex 1: Material Procurement List

名称 Name	规格 Specification	单位 Unit	数量 QTY
光伏支架 Photovoltaic (PV) Bracket	光伏支架 Photovoltaic (PV) Bracket	光伏支架 Photovoltaic (PV) Bracket	光伏支架 Photovoltaic (PV) Bracket
檩条 Purlin	C10050152.0 / 长 (Length) 6000mm	根 Piece	6422
檩条 Purlin	C10050152.0/长 (Length) 4578mm	根 Piece	1285
斜梁 Inclined Beam	C8040152.0/长 (Length)4100mm	根 Piece	2891
前立柱 Front Column	镀锌圆管 (Galvanized Round Tube) Ø602.0/ 长 (Length) 390mm	根 Piece	2891
后立柱 Rear Column	镀锌圆管 (Galvanized Round Tube) Ø602.0 / 长 (Length) 1194mm	根 Piece	2891
撑杆 CG1 Strut CG1	U41412.0/长 (Length)1474mm	根 Piece	2891
撑杆 CG2 Strut CG2	U41412.0/长 (Length)1477mm	根 Piece	2891
水平支撑 SC Horizontal Support SC	10 圆钢 (Round Steel) / 长 (Length) 5660mm	根 Piece	1285
柱间支撑 ZC Inter-column Support ZC	10 圆钢 (Round Steel) / 长 (Length) 4187mm	根 Piece	1285
拉条 Lat1 Stay Rod Lat1	L252.0/长 (Length)1500mm	根 Piece	7710
立柱、斜梁 Column & Inclined Beam	矩形管 (Rectangular Tube) 100x100x2.0 / 长 (Length) 6000mm	根 Piece	27
檩条 Purlin	矩形管 (Rectangular Tube) 80x40x2.0 / 长 (Length) 6000mm	根 Piece	35
斜撑 Diagonal Brace	矩形管 (Rectangular Tube) 60x40x2.0 / 长 (Length) 6000mm	根 Piece	9
横拉梁 Horizontal Tie Beam	矩形管 (Rectangular Tube) 60x40x2.0 / 长 (Length) 6000mm	根 Piece	12
水槽支架 Gutter Bracket	角铁 (Angle Iron) 404 / 长 (Length) 6000mm	根 Piece	2
扁铁 Flat Iron	404/长 (Length)6000mm	根 Piece	2
横梁 Beam	U52412.0 型钢 (Section Steel)/ 长 (Length) 6000mm	根 Piece	59
立柱、斜梁 Column & Inclined Beam	矩形管 (Rectangular Tube) 1501503.75 / 长 (Length) 6000mm	根 Piece	10
檩条 Purlin	矩形管 (Rectangular Tube) 120x60x2.75 / 长 (Length) 6000mm	根 Piece	20

名称 Name	规格 Specification	单位 Unit	数量 QTY
斜撑 Diagonal Brace	80803.0/长 (Length)6000mm	根 Piece	7
支架 Bracket	C10050152.0/长 (Length)4200mm	根 Piece	68
支架配件 Bracket Accessories	支架配件 Bracket Accessories	支架配件 Bracket Accessories	支架配件 Bracket Accessories
檩托 Purlin Support	L110705.0/60mm	个 Piece	12134
檩条连接件 Purlin Connector	U108453.0/240mm	套 Set	6741
水平支撑垫片 Horizontal Support Gasket	35050 35050	个 Piece	2696
水平支撑连接件 Horizontal Support Connector	-	个 Piece	2696
ZC 连接件 ZC Connector	U38482.5 U38482.5	个 Piece	2696
抱箍 Hoop	-	个 Piece	8763
三角连接件一 Triangular Connector 1	-	个 Piece	6067
外六角螺栓 Hexagon Head Bolt	M12110 配 1 弹垫 2 大平垫 1 螺母 M12110 with 1 Spring Washer, 2 Large Flat Washers & 1 Nut	组 Set	6067
外六角螺栓 Hexagon Head Bolt	M1035 配 1 弹垫 2 大平垫 1 螺母 M1035 with 1 Spring Washer, 2 Large Flat Washers & 1 Nut	组 Set	17527
外六角螺栓 Hexagon Head Bolt	M1235 配 1 弹垫 2 大平垫 1 螺母 M1235 with 1 Spring Washer, 2 Large Flat Washers & 1 Nut	组 Set	53928
外六角螺栓 Hexagon Head Bolt	M1235 配 1 弹垫 2 大平垫 1 螺母 M1235 with 1 Spring Washer, 2 Large Flat Washers & 1 Nut	组 Set	30335
外六角螺栓 Hexagon Head Bolt	M1235 配 1 弹垫 2 大平垫 1 螺母 M1235 with 1 Spring Washer, 2 Large Flat Washers & 1 Nut	组 Set	18201
外六角螺栓 Hexagon Head Bolt	M14120 配 1 弹垫 2 平垫 1 螺母 M14120 with 1 Spring Washer, 2 Flat Washers & 1 Nut	组 Set	6067
外六角螺栓 Hexagon Head Bolt	M825 配 1 弹垫 2 平垫 1 螺母 M825 with 1 Spring Washer, 2 Flat Washers & 1 Nut	组 Set	16178
外六角螺栓 Hexagon Head Bolt	M1235 配 1 弹垫 2 平垫 1 螺母 M1235 with 1 Spring Washer, 2 Flat Washers & 1 Nut	组 Set	17527

名称 Name	规格 Specification	单位 Unit	数量 QTY
组件 U 型螺栓中压 Module U-bolt (Middle Pressure)	M852150 配 2 弹垫 2 平垫 2 螺母 / 带穿刺 M852150 with 2 Spring Washers, 2 Flat Washers, 2 Nuts/with Piercing	组 Set	33705
组件 U 型螺栓边压 Module U-bolt (Side Pressure)	M852150 配 2 弹垫 2 平垫 2 螺母 / 带穿刺 M852150 with 2 Spring Washers, 2 Flat Washers, 2 Nuts/with Piercing	组 Set	2696
基础底座 Foundation Base	底板 (Base Plate) 10220220 / 圆管 (Round Tube) Ø764.0200	个 Piece	6067
加强片 Reinforcement Plate	55050	个 Piece	6067
穿刺垫片 Piercing Gasket	导电片 (Conductive Plate) 5041.60.3	个 Piece	36401
底板 Base Plate	2002006	个 Piece	25
立柱加劲板 Column Stiffener Plate	100454	个 Piece	105
组件 U 型螺栓压块带穿刺 Module U-bolt Press Block with Piercing	檩条用于 (For Purlin) 80x40x2.0	套 Set	347
纵向小水槽 Longitudinal Small Gutter	8808/长 (Length) 2350mm	根 Piece	78
横向中水槽 Transverse Middle Gutter	10781427810	根 Piece	15
纵向中水槽 Longitudinal Middle Gutter	20401584020	根 Piece	9
主水槽 Main Gutter	2512015018025	根 Piece	15
屋脊水槽 Ridge Gutter	207690907620	根 Piece	8
自攻钉 Self-tapping Screw	-	个 Piece	1700
横梁连接件 Beam Connector	搭配横梁 (Matching Beam) U52412.0	套 Set	50
中压 Middle Pressure	6063 铝合金不锈钢螺栓 845 配塑翼螺母 M8 一弹 Aluminum Alloy Stainless Steel Bolt 845 with Plastic Wing Nut M8 & 1 Spring Washer	套 Set	231
边压 Side Pressure	6063 铝合金不锈钢螺栓 845 配塑翼螺母 M8 一弹 Aluminum Alloy Stainless Steel Bolt 845 with Plastic Wing Nut M8 & 1 Spring Washer	套 Set	80
横梁连接件螺栓 Beam Connector Bolt	M8x35 内六角螺栓组 / 配 1 弹垫 2 平垫 1 螺母 Hexagon Socket Bolt Set/with 1 Spring Washer, 2 Flat Washers & 1 Nut	组 Set	158
不锈钢穿刺垫片 Stainless Steel Piercing Gasket	导电片 (Conductive Plate) 5041.60.3	个 Piece	315
底板 Base Plate	40040016 四周开长圆孔 M24 螺栓 40040016 with Long Round Holes Around & M24 Bolt	块 Piece	8

名称 Name	规格 Specification	单位 Unit	数量 QTY
立柱加劲板 Column Stiffener Plate	1501008	块 Piece	29
地脚螺栓 Anchor Bolt	M24800+100 3 螺母 1 垫片 1 平垫 1 弹垫 (3 Nuts, 1 Gasket, 1 Flat Washer, 1 Spring Washer)	个 Piece	29
中压 + 担板 Middle Pressure + Support Plate	L6020 铝合金含不锈钢螺栓 (Aluminum Alloy with Stainless Steel Bolt)	套 Set	74
边压 + 担板 Side Pressure + Support Plate	L6033 铝合金含不锈钢螺栓 (Aluminum Alloy with Stainless Steel Bolt)	套 Set	21
组件支撑 Module Support	几字型 (Channel Type) / 5212mm	支 Piece	10
M 水槽 M Gutter	L=5212mm	根 Piece	11
U 水槽 U Gutter	L=2312	根 Piece	28
自攻钉 Self-tapping Screw	M5.525	个 Piece	1500
抱箍 Hoop	-	个 Piece	139
外六角螺栓 Hexagon Head Bolt	M1235 配 1 弹垫 2 平垫 1 螺母 With 1 (Spring Washer, 2 Flat Washers & 1 Nut)	组 Set	277
户外组合互感器 Outdoor Combined Transformer	JLSZV2-10W 10kV	台 set	1.00
户外组合互感器 Outdoor Combined Transformer	JLSZV2-10W 35kV	台 set	1.00
不锈钢计量表箱 Stainless Steel Meter Box		台 set	2.00
10KV 终端杆 10KV Terminal Pole	10GDL-15	基 set	1.00
10KV 配套 10KV Auxiliary Equipment	地脚螺栓	套 set	1.00
35KV 终端杆 35KV Terminal Pole	10GDL-15	基 set	1.00
35KV 配套 35KV Auxiliary Equipment	地脚螺栓	套 set	1.00
光缆 Optical Cable	ADSS-24B1-600m-AT	千米 kilometer	9.80
防护网 Protective Net		米 meter	1480.00

## 附件 2：设备、材料采购合同

### Annex 2: Equipment and Material Procurement Contract

合同编号（Contract No.）：CNNE-P-Contract-2025001

签订日期 Signing Date:

签订地点：赞比亚

Place: Zambia

#### 甲方（买方 / 进口方）Party A (Buyer/Importer)

公司全称：郴电纳马伦杜新能源有限公司

Full Company Name: Chendian Namalundu New Energy Limited

注册地址：赞比亚卢萨卡省卡富埃县纳马伦杜镇大北路旁 1234M 地块

Registered Address: Plot 1234M Off Great North Road, Namalundu Town, Kafue District, Lusaka Province, Zambia

法定代表人：邓四毛

Legal Representative: Deng Simao

联系电话 Contact Tel: +8613607353656 (中国 China)

+260773359408 (赞比亚 Zambia)

电子邮箱 Email Address: [86679234@qq.com](mailto:86679234@qq.com)

#### 乙方（卖方 / 出口方）Party B (Seller/Exporter)

公司全称：

Full Company Name:

注册地址：

Registered Address:

法定代表人/授权代表 Legal Representative/Authorized Representative:

联系电话 Contact Tel:

电子邮箱 Email Address:

甲乙双方本着平等互利、诚实信用的原则，就甲方采购乙方货物事宜，经友好协商达成如下协议，以兹共同遵守。Based on the principles of equality, mutual benefit, honesty and trustworthiness, Party A and Party B have reached the following agreement through friendly negotiation regarding Party A's procurement of goods from Party B, which shall be jointly abided by both parties.

**1.项目名称：**赞比亚纳马伦杜太阳能公园 10MW 光伏项目

**Project Name:** Zambia Namalundu Solar Park 10MW Photovoltaic Project

**2.供货范围：**协议所涉及货物规格、型号、品牌、技术参数等详见合同后附的材料采购清单或招标文件的材料采购清单。

**Scope of Supply:** The specifications, models, brands, technical parameters, etc. of the goods involved in the agreement are detailed in the attached Material Procurement List of the contract or the Material Procurement List of the bidding documents.

甲乙双方本着平等互利、诚实信用的原则，就甲方采购乙方货物事宜，经友好协商达成如下协议，以兹共同遵守。

Based on the principles of equality, mutual benefit, honesty and trustworthiness, Party A and Party B have reached the following agreement through friendly negotiation regarding Party A's procurement of goods from Party B, which shall be jointly abided by both parties.

**1.项目名称：**赞比亚纳马伦杜太阳能公园 10MW 光伏项目

**Project Name:** Zambia Namalundu Solar Park 10MW Photovoltaic Project

**2.供货范围：**协议所涉及货物规格、型号、品牌、技术参数等详见合同后附的材料采购清单或招标文件的材料采购清单。

**Scope of Supply:** The specifications, models, brands, technical parameters, etc. of the goods involved in the agreement are detailed in the attached Material Procurement List of the contract or the Material Procurement List of the bidding documents.

### 3.付款条款

#### Payment Terms

(1) 合同金额: 人民币 \_\_\_\_\_ 万元。

Contract Amount: RMB \_\_\_\_\_.

(2) 付款条件: 甲方于合同签订后 10 日内支付 30% 预付款, 货物到甲方指定地点 (地块 1234M, 位于赞比亚南部省卡富埃县纳马伦杜镇大北路旁) 后, 甲乙双方现场查验确认合格交付后, 5 日内向乙方支付剩余 65% 货款, 剩余的 5% 作为两年的质保金。部分产品质保期超过 2 年的, 在质保期内出现质量问题的, 乙方需协调厂家按中国国家标准之规定, 确保甲方权益获得保障; 乙方必须开具足额的发票给甲方。

Payment: Party A shall pay 30% advance payment within 10 days after the signing of the contract. After the goods arrive at Party A's designated location (Plot 1234M Off Great North Road, Namalundu, Kafue, Southern Province, Zambia) and are inspected, confirmed as qualified and delivered by both parties on-site, Party A shall pay the remaining 65% of the purchase price to Party B within 5 days, and the remaining 5% shall be used as a 2-year quality guarantee deposit. For any products with a warranty period exceeding two years, if quality issues arise within the warranty period, Party B shall coordinate with the manufacturer to ensure the protection of Party A's legitimate rights and interests in accordance with the provisions of China's national quality standards; Party B must issue a full-value invoice to Party A.

### 4.交货条款

#### Delivery Terms

(1) 装运期: 2026 年 1 月 15 日前第一批装箱发货, 2026 年 1 月 30 日前全部装箱发货。

Time of Shipment: The first batch shall be packed and shipped on or before January 15, 2026; all batches shall be fully packed and shipped on or before January 30, 2026. (2) 交

货地：乙方指定仓库。（2）Delivery Location: Party B's designated warehouse.（3）甲方安排集装箱送至乙方指定仓库，在货代公司的指导下，乙方负责装箱，甲方负责安排运输。（3）Party A shall arrange for containers to be delivered to Party B's designated warehouse. Under the guidance of the freight forwarder, Party B shall be responsible for loading the goods, and Party A shall be responsible for arranging transportation.

## 5.质量与检验条款

### Quality and Inspection Terms

（1）质量标准：按中国国家质量标准为基础，经双方确认的要求执行，列表如下：

Quality Standard: Implemented in accordance with the requirements confirmed by both parties, on the basis of China's national quality standards, as listed below:

序号 No.	产品名称 Product Name	规格型号、数量 Specification, Model & QTY	质保要求 Quality Guarantee Requirements
1	光伏支架 Photovoltaic (PV) Bracket	详见附件 1 See Annex 1	质保 2 年 2-year warranty
2	檩条、斜梁、立柱等结构件 Purlin, Inclined Beam, Column and Other Structural Parts	详见附件 1 See Annex 1	质保 2 年 2-year warranty
3	连接件、螺栓、垫片等配件 Connector, Bolt, Gasket and Other Accessories	详见附件 1 See Annex 1	质保 2 年 2-year warranty
4	水槽及相关附件 Gutter and Related Accessories	详见附件 1 See Annex 1	质保 2 年 2-year warranty

## （2）运输、报关、清关及出口退税条款

Transportation, Customs Declaration, Customs Clearance and Export Tax Rebate Terms

①货物的出口报关、赞比亚清关及全程运输事宜，由甲方委托的货代公司统一负责，乙方应积极配合货代公司提供报关、清关所需的全部文件（包括但不限于商业发票、装箱单、报关单、产品合格证等），确保流程顺利进行。

The export customs declaration of the goods, customs clearance in Zambia, and the whole-process transportation shall be uniformly handled by the freight forwarder entrusted by Party A. Party B shall actively cooperate with the freight forwarder to provide all documents required for customs declaration and clearance (including but not limited to commercial invoice, packing list, customs declaration form, product qualification certificate, etc.) to ensure the smooth progress of the process.

② 甲方委托的货代公司应协助乙方办理出口退税相关手续，乙方应按要求提供退税所需的合规资料。

The freight forwarder entrusted by Party A shall assist Party B in handling the formalities related to export tax rebate, and Party B shall provide compliant materials required for tax rebate as required.

③ 出口退税所获款项，乙方应在实际收到退税金额后 10 个工作日内，选择以下任一方式处理：a.将退税全额返还甲方；b.将退税金额抵扣甲方应付乙方的剩余货款，具体金额按照“多退少补”的原则，经双方审核确认，签订补充协议以便最终确定结算金额。

For the funds obtained from the export tax rebate, Party B shall handle it in one of the following ways within 10 working days after actually receiving the tax rebate amount: a. Return the full tax rebate amount to Party A; b. Offset the tax rebate amount against the remaining payment that Party A shall pay to Party B. The specific amount shall be reviewed and confirmed by both parties in accordance with the principle of "refund the overpayment or make up the deficiency", and a supplementary agreement shall be signed to finally determine the settlement amount.

## 6. 违约责任

### **Liability for Breach of Contract**

（1）乙方逾期交货或货物不符，需赔偿甲方直接损失（含运输及清关费用），违约金不超过合同金额 100%。

If Party B delivers the goods late or the goods are inconsistent with the agreement, Party B shall compensate Party A for direct losses (including transportation and customs clearance fees), and the liquidated damages shall not exceed 100% of the contract amount.

(2) 甲方逾期付款或拒收货物，需支付违约金，同时承担货物仓储、保险等相关费用。

If Party A delays payment or refuses to accept the goods, Party A shall pay liquidated damages and bear relevant costs such as warehousing and insurance of the goods.

## 7. 争议解决

### **Dispute Resolution**

因本合同引发的争议，提交甲方所在赞比亚法院或乙方所在中国法院解决。

Any dispute arising from this contract shall be submitted to the court of Zambia where Party A is located or the court of China where Party B is located for resolution.

## 8. 其他条款

### **Other Terms**

(1) 不可抗力：因自然灾害、战争等不可抗力因素导致履约受阻，双方互不承担责任，受阻方需在 3 日内通知对方并提供证明。

Force Majeure: If performance is hindered due to force majeure factors such as natural disasters and wars, neither party shall be liable. The affected party shall notify the other party within 3 days and provide proof.

(2) 本合同中英文各一式肆份，双方各执贰份，签字盖章后生效，附件与本合同具有同等法律效力。

This contract is made in quadruplicate in both Chinese and English, with two copies held by each party. It shall take effect after being signed and sealed by both parties, and the annexes shall have the same legal effect as this contract.

附：材料采购清单

Attachment: Material Procurement List

(以下无正文 No text below)

甲方 (盖章) Party A (Seal) :

法定代表人 (签字) Legal Representative (Signature) :

日期 Date:

乙方 (盖章) Party B (Seal) :

法定代表人 / 授权代表 (签字) Legal Representative/Authorized Representative

(Signature) :

日期 Date:

附件 3：供货分项价格表

Annex 3: Itemized Supply Price List

序号	品名	规格	单位	数量	金额	小计
<b>合计</b>						

以上总价为含税出厂价。

No.	Prod. Name	Specification	Unit	QTY	Amount	Subtotal
<b>Total</b>						

The above total price is the tax-inclusive ex-factory price.

附件 4：竞争性谈判响应文件

**Annex 4: Competitive Negotiation Response Document**

# 竞争性谈判响应文件

## Competitive Negotiation Response Document

项目名称：赞比亚纳马伦杜太阳能公园 10MW 光伏项目

Project Name: Zambia Namalundu Solar Park 10MW Photovoltaic Project

项目编号 (Project No.) : CNNE-P-2025002

投标人 Bidder: (盖单位章 Seal with Company Stamp)

法定代表人或其委托代理人 (签字) Legal Representative or Its Authorized Agent (Signature):

日期 Date:

## （一）投标报价承诺书

### （I）Bid Quotation Commitment Letter

项目编号（Project No.）：CNNE-P-2025002

项目名称：赞比亚纳马伦杜太阳能公园 10MW 光伏项目

Project Name: Zambia Namalundu Solar Park 10MW Photovoltaic Project

金额	人民币 元。
签署	<b>投标单位名称</b>
	<b>投标代表签字</b>
	<b>日期</b>

注：采取两轮书面报价，要求后一次报价不得高于前一次报价；

Amount	RMB: Yuan.
Signature	<b>Bidder's Company Name:</b>
	<b>Bid Representative's Signature:</b>
	<b>Date:</b>

Note: Two rounds of written quotations shall be adopted, and each subsequent quotation shall not be higher than the previous one;

投标单位（盖章） Bidder (Seal):

法定代表人或其委托代理人签字 Legal Representative or Its Authorized Agent

(Signature):

日期 Date:

(二) 法定代表人身份证明

**(II) Legal Representative's Identification Certificate**

投标人名称: \_\_\_\_\_, 系 \_\_\_\_\_ 公司的法定代表人, 公司注册地址: \_\_\_\_\_; 统一社会信用代码: \_\_\_\_\_。

Bidder's Name: \_\_\_\_\_, which is the legal representative of \_\_\_\_\_ Company. Company's Registered Address: \_\_\_\_\_; Company Registration Number: \_\_\_\_\_.

特此证明。Hereby certify.

附: 法定代表人身份证复印件。

Attachment: Copy of Legal Representative's ID Card.

身份证（正面）复印件 Copy of ID Card(Information side )	身份证（反面）复印件 Copy of ID Card(Back Side)
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注: 投标人代表为法定代表人的提供。自然人投标的无需提供。

Note: To be provided if the bid representative is the legal representative. Not required for individual bidders.

投标人名称（盖单位章） Bidder's Name (Seal with Company Stamp):

日期 Date:

### (三) 授权委托书

#### (III) Power of Attorney

本人 \_\_\_\_\_ (姓名、职务) 系 \_\_\_\_\_ (投标人名称) 的法定代表人, 现授权 \_\_\_\_\_ (姓名、职务) 为我方代理人。代理人根据授权, 以我方名义签署、澄清、说明、补正、递交、撤回、修改 \_\_\_\_\_ (项目名称) (政府采购编号: , 采购代理编号: ) 投标文件、签订合同和处理有关事宜, 其法律后果由我方承担。

I, \_\_\_\_\_ (Name, Position), am the legal representative of \_\_\_\_\_ (Bidder's Name). I hereby authorize \_\_\_\_\_ (Name, Position) as our agent. Based on this authorization, the agent shall, in our name, sign, clarify, explain, supplement, submit, withdraw, modify the bidding documents for \_\_\_\_\_ (Project Name) (Government Procurement No.: \_\_\_\_\_, Procurement Agency No.: \_\_\_\_\_), sign the contract and handle relevant matters, and we shall bear the legal consequences thereof.

委托期限: \_\_\_\_\_。

Authorization Period: \_\_\_\_\_.

代理人无转委托权。The agent has no right to sub-authorize.

本授权书于 \_\_\_\_\_ 年 \_\_\_\_\_ 月 \_\_\_\_\_ 日签字生效, 特此声明。

This power of attorney shall take effect upon signing on \_\_\_\_\_.  
Hereby declare.

授权代理人身份证复印件。

Attachment: Copy of Authorized Agent's ID Card.

身份证件（正面）复印件 Copy of ID Card(Information side )	身份证件（反面）复印件 Copy of ID Card(Back Side)
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注：投标人代表不是投标人的法定代表人（单位负责人）的提供。自然人投标的无需提供。

Note: To be provided if the bid representative is not the legal representative (entity responsible person) of the bidder. Not required for individual bidders.

投标人名称 Bidder's Name:

法定代表人（签字或签章） Legal Representative (Signature or Seal) :

委托代理人（签字或签章） Authorized Agent (Signature or Seal) :

日期 Date:

(四) 供应商的资格证明材料供应商基本情况表

**(IV) Supplier's Qualification Certification Materials - Supplier Basic Information Form**

盖供应商单位章

供应商名称				法定代表人	
组织机构代码				邮政编码	
委托代理人				电子邮箱	
上年营业收入				员工总人数	
营业执照	注册号码			注册地址	
	发证机关			发证日期	
营业执照	营业范围 (主营)				
	营业范围 (兼营)				
基本账户开户行及账号					
税务登记机关					
资质名称		等级	发证机关	有效期	
备注		提供营业执照和组织机构代码证 (副本复印件)			

**Seal with Supplier's Company Stamp**

Supplier's Name		Legal Representative		
Organization Code		Postal Code		
Authorized Agent		Email Address		
Operating Income of Last Year		Total Number of Employees		
Business License	Registration No.		Registered Address	
	Issuing Authority		Issuing Date	
	Business Scope (Main Business)			
	Business Scope (Concurrent Business)			
Basic Account Opening Bank and Account No.				
Tax Registration Authority				
TPIN				

Qualification Name	Grade	Issuing Authority	Validity Period
<b>Remarks</b>	<b>Provide Business License and Organization Code Certificate (copy of duplicate)</b>		

## （五）联合体协议书（格式）

### （V）Consortium Agreement (Format)

致\_\_\_\_\_（采购人、采购代理机构）：

经研究，我们决定自愿组成联合体共同参加\_\_\_\_\_（项目名称）  
(采购编号: \_\_\_\_\_) 项目的投标。现就联合体投标事宜订立如下  
协议：

To: \_\_\_\_\_ (Purchaser, Procurement Agency):

After research, we decide to voluntarily form a consortium to jointly participate in the  
bidding for the project \_\_\_\_\_ (Project Name) (Procurement No.:  
\_\_\_\_\_\_). We hereby enter into the following agreement regarding the consortium  
bidding:

一、联合体基本信息：（各方公司名称、地址、注册资金、营业执照、法定代表人姓名）

I. Basic Information of the Consortium: \_\_\_\_\_ (Company names, addresses,  
registered capitals, business licenses, and names of legal representatives of all parties)

二、（某成员单位名称）为（联合体名称）牵头人。

II. \_\_\_\_\_ (Name of a member unit) is the leader of \_\_\_\_\_  
(Consortium Name).

三、联合体牵头人合法代表联合体各成员负责本项目投标文件编制活动，代表联合体提交和接收相关的资料、信息及指示，并处理与投标有关的一切事务；联合体中标后，联合体牵头人负责合同订立和合同实施阶段的主办、组织和协调工作。

III. The consortium leader shall legally represent all members of the consortium to be  
responsible for the preparation of the bidding documents for this project, submit and  
receive relevant data, information and instructions on behalf of the consortium, and handle

all matters related to the bidding; after the consortium wins the bid, the consortium leader shall be responsible for the organization, coordination and leading work during the contract signing and implementation stages.

四、联合体将严格按照招标文件的各项要求，递交投标文件，参加投标，履行中标义务和中标后的合同，并向采购人承担连带责任。

IV. The consortium shall strictly comply with all requirements of the bidding documents, submit the bidding documents, participate in the bidding, fulfill the bid-winning obligations and the contract after winning the bid, and bear joint and several liability to the purchaser.

五、联合体各成员单位内部的职责分工如下：\_\_\_\_\_。

按照本条上述分工，联合体各成员的协议合同金额占联合体协议合同总金额比例如下：\_\_\_\_\_。

V. The internal division of responsibilities among the member units of the consortium is as follows: \_\_\_\_\_。

According to the above division of responsibilities, the proportion of the agreed contract amount of each member of the consortium in the total agreed contract amount of the consortium is as follows: \_\_\_\_\_.

六、本协议书自签署之日起生效，合同履行完毕后自动失效。

VI. This agreement shall take effect on the date of signing and automatically terminate after the completion of the contract performance.

七、本协议书一式 份，联合体成员和采购人各执一份。

VII. This agreement is made in \_\_\_\_\_ copies, with one copy held by each consortium member and the purchaser.

(以下无正文 No text below)

牵头人名称 (盖单位章) Leader's Name (Seal with Company Stamp):

法定代表人 (或其委托代理人, 签字或签章) Legal Representative (or Its Authorized Agent) (Signature or Seal):

成员 1 名称 (盖单位章) : Member 1's Name (Seal with Company Stamp):

法定代表人或其委托代理人 (签字或签章) Legal Representative or Its Authorized Agent (Signature or Seal):

成员 2 名称 (盖单位章) Member 2's Name (Seal with Company Stamp):

法定代表人或其委托代理人 (签字或签章) Legal Representative or Its Authorized Agent (Signature or Seal):

日期 Date:

注: 本协议书由委托代理人签字的, 应附法定代表人授权委托书。

Note: If this agreement is signed by an authorized agent, a power of attorney of the legal representative shall be attached.

(六) 分项价格表 (按采购清单进行分项报价)

**(VI) Itemized Price List (Itemized Quotation According to the Procurement List)**

项目名称: 赞比亚纳马伦杜太阳能公园 10MW 光伏项目

**Project Name:** Zambia Namalundu Solar Park 10MW Photovoltaic Project

金额单位: 人民币元

序号	货物名称	商品编码	品牌	型号规格	制造厂商 机构代码	单价	数量	合计	政策功能 编码
	合计								

报价金额合计: 人民币\_\_\_\_\_元。

备注:

(1) 投标总报价为含税出厂价, 应包括项目所需的货物、设备及材料购置、验收、免费保修维护等费用, 如果还有涉及本项目的其他费用, 也请投标人一一列明, 否则, 将视为已包括在投标总价或相应的项目单价中。如一旦中标, 因中标人自身原因造成漏报、少报皆由其自行承担责任, 采购人不再支付任何费用。

(2) 请法定代表人或其授权的代理人电子签章并加盖单位电子章, 否则投标报价无效。

说明: 货物的主要技术参数和技术指标可另页描述。

Currency Unit: CNY YUAN

No.	Prod. Name	Comm. Code	Brand	Spec. & Model	Mfr. Org. Code	Mfr. Org. Code	QTY	Total Amt.	Policy Func. Code
	Total								

Total Quotation Amount: RMB \_\_\_\_\_ YUAN.

Remarks:

(1)The total bid quotation is the tax-inclusive ex-factory price, which shall include the purchase, acceptance, free warranty and maintenance costs of the goods, equipment and materials required for the project. If there are other costs related to the project, the bidder shall list them one by one; otherwise, they shall be deemed to be included in the total bid price or the corresponding item Mfr. Org. Code. Once winning the bid, the winning bidder shall bear full responsibility for any underreporting or omission due to its own reasons, and the purchaser will not pay any additional fees.

(2)The legal representative or its authorized agent shall affix an electronic signature and the company's electronic seal; otherwise, the bid quotation shall be invalid.

Explanation: The main technical parameters and indicators of the goods can be described on a separate page.

**投标人名称（盖章） Bidder's Name (Seal) :**

**法定代表人或其授权的代理人（签章） Legal Representative or Its Authorized**

**Agent (Signature or Seal) :**

**日期 Date:**

(七) 投标人认为需要提供的其他资料

**(VII) Other Information to Be Provided as Deemed Necessary by the Tenderer**